

# BUSINESS INSIGHT

AMERICAN CHAMBER OF COMMERCE IN THE KYRGYZ REPUBLIC



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# BUSINESS INSIGHT

AMERICAN CHAMBER OF COMMERCE IN THE KYRGYZ REPUBLIC

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## SOCIAL MEDIA



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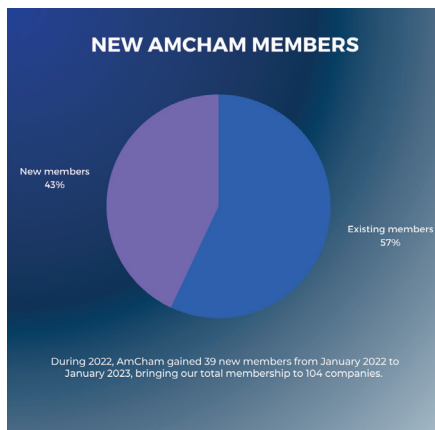
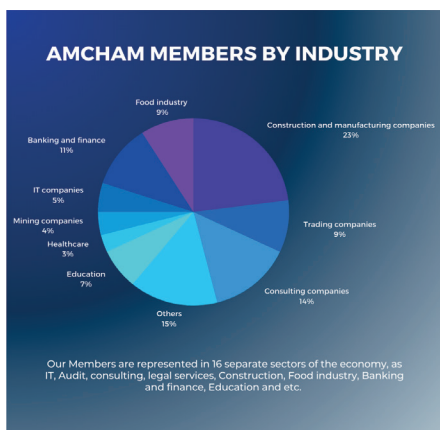
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# Annual Report of the American Chamber of Commerce in the Kyrgyz Republic for 2022



The American Chamber of Commerce in the Kyrgyz Republic expresses its sincere gratitude to our esteemed members for their unwavering support throughout the previous year. In this regard, we take this opportunity to offer a summary of the Chamber's activities and accomplishments in 2022. This post aims to provide an overview of our events and initiatives over the past year, serving as a testament to the Chamber's commitment to promoting sustainable economic growth in the Kyrgyz Republic.

The Chamber hosted over 30 meetings, launched events, sport activities, corporate

**AMCHAM PROJECTS**

**AmCham Mentors Club 3**

- 75 meetings
- 7 trainings
- 2 dinners
- 2 panel discussions
- 3 company tours

**Business Promotion and entrepreneurship empowerment through dialogue**

- 3 business breakfasts
- 1 training
- 3 meetings of the Working Group
- 2 Master Class

U.S. Embassy in the Kyrgyz Republic

tours and programs, including AmCham Mentors Club program and Business Promotion and entrepreneurship empowerment through dialogue.

During 2022, AmCham gained 39 new members from January 2022 to January 2023, bringing our total membership to 104 members. They are represented in 16 separate sectors of the economy, as IT, Audit, consulting, legal services, Construction, Food industry, Banking and finance, Education and etc.

Networking and creating opportunities for our members is a top priority for the Chamber, and we organized several

business-to-business (B2B) and business-to-government (B2G) events in 2022. In particular, AmCham organized meetings with the National Investment Agency under the President of the Kyrgyz Republic, Ministry of Economy and Commerce of the Kyrgyz Republic, the Deputy Chairman of the State Tax Service, the Sixth Political Department of the Ministry of Foreign Affairs of the Kyrgyz Republic (MFA), and PPP Center under the National Investment Agency under the President of the Kyrgyz Republic. These meetings aimed at creating opportunities for AmCham members to engage with these government agencies and

**AMCHAM REGIONAL NETWORK**

**DUBAI, UAE**

- Gulfood Trade Show 2022
- Meeting with Abdilatif Jumabaev, Ambassador Extraordinary and Plenipotentiary of the Kyrgyz Republic to the UAE

**TASHKENT, UZBEKISTAN**

- Tashkent Investment Forum
- Business breakfast "Financial Market Digitalization"

**ISTANBUL, TÜRKIYE**

- Signing a Memorandum of Understanding with the American Chamber of Commerce in Türkiye
- Seminar on the topic "Business Opportunities and Legal Issues in Türkiye"
- Tour to the Mondelez International Factory and the Acibadem International clinic
- Reception at the residence of the US Consul General
- Tours to MEXT and 3M company

explore potential collaborations.

We also participated in international collaborations and events, signing Memorandums of Understanding (MOUs) with the Brooklyn Chamber of Commerce, the American World Trade Chamber of Commerce, and AmCham Türkiye, among others. In 2022 AmCham has joined AmCham Europe, and we maintain connections with other AmCham organizations, including AmCham Germany, AmCham Georgia, AmCham Russia, and AmCham Dubai. We are also affiliated with other business organizations, such as the Greater New York Chamber of Commerce and the US-Kyrgyzstan Business Council (USKGZBC).

In addition, our AmCham Regional Initiative aimed to enhance regional business connectivity among AmCham members in Central Asia and attract foreign investors to the region. We organized tours for AmCham delegates to Dubai, Tashkent, Dushanbe and Istanbul, creating an effective platform for the exchange of experience, interaction of the business community in order to develop and find useful acquaintances.

From November 20 to December 3, 2022, the business delegation of the AmCham visited the USA. Within the business tour, the delegation visited Washington DC, Austin and

**INTERNATIONAL COOPERATION**

- MOU with Brooklyn Chamber of Commerce
- MOU with AmCham Türkiye
- MOU with American World Trade Chamber of Commerce
- Joining to AmCham Europe
- Connected to AmCham Germany, AmCham Georgia, AmCham Ukraine, AmCham Russia, AmCham Dubai, Greater New York Chamber of Commerce, The US-Kyrgyzstan Business Council (USKGZBC)
- Regional Digital Trade Workshop on Stakeholder Engagement seminar organized by CLDP
- CLDP - Central Asia Regional Working Group on Digital Trade and Women's Economic Empowerment (WEE)
- The official visit of the Kyrgyz delegation of women entrepreneurs to the UAE

San Francisco to discuss building business strategies, establish useful contacts, exchange new ideas and spend time with professionals. Business tours increase the level of brand recognition abroad, help to bring business to a new level and establish useful contacts.

Overall, the American Chamber of Commerce had a productive year and we look forward to building on our successes in the coming year. We are dedicated to providing support and assistance to our members in their endeavors, and we look forward to continuing to do so in the coming year.

## The Annual Intellectual Entertainment Game AmCham Quiz Night



On March 16, 2023, the annual intellectual and entertaining game AmCham Quiz Night was held, which brought together twenty teams of members of the American Chamber of Commerce. We express our gratitude to all teams for participating in the tournament and creating a pleasant atmosphere.

The game was aimed at developing erudition, expanding knowledge, strengthening corporate spirit, and bringing participants together. AmCham Quiz Night is an interactive quiz consisting of seven rounds.

As a result of the game, the third honorary place was won by the team of OJSC “Bakai Bank”, the second by the team of OJSC “Dos-Credobank”, and the winner of the tournament was the team of M-Vector

Kyrgyzstan. Our sincere congratulations to the winners of the game!

In addition, during the game, teams could enjoy welcome drinks and snacks provided by the company “Forester”. The AmCham team expresses its gratitude to the distribution company “Forester” for providing the drinks and to the “Quiz, Please!” team for an interesting game.

We congratulate the winners and wish the participants to continue achieving professional success.



## The Board of Directors of the American Chamber of Commerce met with the US Ambassador to the Kyrgyz Republic



On March 27, 2023, the Board of Directors of the American Chamber of Commerce met with Mr. Lesslie Viguerie, the U.S. Ambassador to the Kyrgyz Republic.

During the meeting, the Board of Directors told the ambassador about the work of the Chamber and shared the main and forthcoming plans facing the Chamber.

Mr. Lesslie Viguerie, noted the special role of the American Chamber of Commerce in ensuring a favorable business environment in the Kyrgyz Republic, and also wished success in further work.

In addition, the parties discussed important issues regarding the activities of the Chamber in the Kyrgyz Republic, the prospects for bilateral cooperation, and the socio-economic development of the country as a whole.

At the end of the meeting, the parties expressed their readiness for further fruitful cooperation.

The U.S. chose a new Ambassador to the Kyrgyz Republic last November. Mr. Lesslie Viguerie has years of experience in the Foreign Service. Previously, he was Deputy Chief of Mission at U.S. Embassy Tashkent, Uzbekistan, and Minister Counselor for Political Affairs at U.S. Embassy New Delhi, India.

The American Chamber of Commerce thanks Mr. Viguerie, the U.S. Ambassador to the Kyrgyz Republic for the fruitful meeting. Our shared commitment to promoting prosperity and stability in the country underlines the importance of further cooperation between the parties.

## Training was held on the topic “Changes in the Tax Code”



On March 31, 2023, a training on “Changes in the Tax Code (March 2023)” was held as part of the project Business promotion and entrepreneurship empowerment through dialogue” supported by the U.S. Embassy in the Kyrgyz Republic.

In the presentation, Gulnara Uskenbayeva, an expert in tax legislation, financial management, business process analysis, and financial accounting system implementation, characterized the main elements of taxation, including state and local taxes, special



tax regimes, as well as provided a detailed explanation of the tax reform and the latest changes to the tax code adopted in March 2023 by the Jogorku Kenesh of the Kyrgyz Republic, and how these changes will affect enterprises and legal entities.

Gulnara Uskenbayeva has 15 years of experience in economic policy, monetary and credit, tax and budget policy, reforming state finances, development planning, and improving the investment climate in the Kyrgyz Republic.



We are grateful to the US Embassy in the Kyrgyz Republic for supporting our project aimed at promoting business and strengthening entrepreneurship. We also thank the speaker for the extremely useful training and the participants for their activity!

## Iftar dinner was held for members of the Chamber



On March 31, 2023, the American Chamber of Commerce in the Kyrgyz Republic held an Iftar dinner - a traditional dinner after a day of fasting during the month of Ramadan, organized with the support of Makro Construction LLC and Electro Complex LLC.

The event was attended by members of the Chamber, partners, and representatives of business associations.

The Iftar dinner was a wonderful opportunity for members and partners of the Chamber to come together and enjoy delicious food after a long day of fasting. The soulful and friendly atmosphere was a true reflection of AmCham’s principles of creating a supportive and collaborative community.



We express our sincere gratitude to Makro Construction LLC and Electro Complex LLC for their generous support. Their contribution made the event possible and helped to create a memorable evening for everyone in attendance.

The Chamber hopes to continue this tradition of hosting Iftar dinners in the future for our members and partners. We hope that the event serves as a reminder of the importance of community, friendship, and support during the holy month of Ramadan.



## The Round Table was held to discuss the Program for Business Development of the Kyrgyz Republic until 2026



On April 17, 2023, a roundtable discussion was held organized by the American Chamber of Commerce within the project “Development of Business and Support of Entrepreneurship Through Dialogue”, with the support of the US Embassy in Kyrgyzstan @usembassyb- ishkek. The event was jointly conducted with the Ministry of Economy and Commerce of Kyrgyzstan and aimed to discuss the Business Development Program of the Kyrgyz Republic until 2026 with the participation of Chamber members, representatives of business associations, government agencies, and experts.

In February this year, in order to implement the National Development Program of the Kyrgyz Republic until 2026, the Cabinet of Ministers of the Kyrgyz Republic adopted the Business Development Program of the Kyrgyz Republic. This program is a joint initiative of the government and the private sector and contains 101

activities to be implemented by 2026. The program is aimed at sustainable business development taking into account new challenges.

During the meeting, participants discussed the Business Development Program of Kyrgyzstan until 2026, which includes the main directions and tasks for the country’s development, the policy of developing the business environment and the investment climate, and is modeled in two directions: crisis measures and systemic measures.

During the presentation, Ainura Usenbekova, Deputy Minister of Economy and Commerce of the Kyrgyz Republic, announced six principles on which the Program is based. They include the principles of mutual responsibility, links between trade and production relations, innovation, ecology, equality, and security of development. The program’s feature is that it

was developed jointly with representatives of business structures, and each measure is aimed at expanding opportunities for business.

The project “Development of Business and Support of Entrepreneurship Through Dialogue”, funded by the US Embassy in Kyrgyzstan and implemented by the American Chamber of Commerce in the Kyrgyz Republic, is aimed at expanding the rights and opportunities of businesses and entrepreneurs by providing a platform for public-private dialogue.

## The Round table was held within the framework of the project “Development of Business and Support of Entrepreneurship Through Dialogue”



On April 24th, 2023, a round table was held organized by the American Chamber of Commerce in conjunction with the International Business Council, as part of the “Development of Business and Support of Entrepreneurship Through Dialogue” project supported by the U.S. Embassy in Kyrgyzstan. Representatives from the business community, government agencies, and specialists in the field of intellectual property took part in this event.

During the meeting, participants discussed draft laws related to intellectual property: the draft law of the Kyrgyz Republic “On

Amendments to the Law of the Kyrgyz Republic “On Customs Regulation” and the draft constitutional law of the Kyrgyz Republic “On the State Language of the Kyrgyz Republic.” Representatives of the business community and intellectual property specialists noted some risks inherent in the two draft laws. On their part, representatives of government agencies expressed readiness to consider proposals from event participants and find ways to resolve the issues raised.

The “Development of Business and Support of Entrepreneurship Through Dialogue” project, supported by the U.S. Embassy in Kyrgyzstan

and implemented by the American Chamber of Commerce in the Kyrgyz Republic, aims to expand the rights and opportunities of businesses and entrepreneurs by providing a platform for public-private dialogue. We hope for further productive cooperation and the resolution of important issues in the interests of business development in the country.

## Business tour to the United States of America for members of the American Chamber of Commerce of the Kyrgyz Republic



From April 22 to May 6, 2023, a business delegation from the American Chamber of Commerce in the Kyrgyz Republic will visit the United States of America. Representatives of Kyrgyz companies, such as DSKA Engineering LLC, Amanat Asia LLC, Helios Group Development, ABD Capital, Pena LLC, Alliance Altyn LLC, Bureau of Accounting Services LLC, Development Center of Local Municipalities, Interwork Exchange, are participating in the program.

The main goal of the program is to provide a unique opportunity for business owners and



top managers of companies in Kyrgyzstan to gain advanced knowledge about innovations, developments, and principles of work of American companies, as well as to build partnership projects through meetings, excursions, and discussions with organizations and companies.

The tour program includes visits to San Francisco, Austin, Washington, and New York, where the delegation will be able to discuss current business establishment issues, establish useful contacts, exchange new ideas, and spend time with professionals. In San Francisco, the delegation will visit the San Francisco Chamber of Commerce, as well as the headquarters of Google and Plug and Play Tech Center. In Austin, Texas, the delegation will visit the Austin Chamber



of Commerce and Consensus Coindesk. In Washington, the delegation will have the opportunity to visit the SelectUSA Investment Forum. In New York, the delegation will visit the Brooklyn Chamber of Commerce and the American World Trade Chamber of Commerce.

On April 24, 2023, as part of a business tour in the United States, a business delegation visited the headquarters of influential companies and global leaders in the field of innovation and technology in Silicon Valley.



The delegation visited the Plug and Play Tech Center, a global innovation platform whose goal is to bring together early-stage investors, startups, and the world's largest corporations.

Joaquín Paz, Head of Global Product Innovation at Google, gave a presentation on Google's corporate culture to the delegates.

Nurbek Sakiev, a software engineer at Google, gave the delegation a tour of the Google headquarters, talking about the company and his work experience. Googleplex is the headquarters of Google Inc., located in Mountain View, California, in the Silicon Valley.

After the meeting, the delegation went to Stanford University – a private research



university in the United States, one of the most authoritative and highly-ranked in the US and the world.

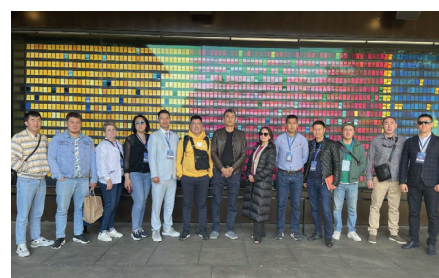
On April 25th, the delegation met with Mr. Chris Bush, Executive Director of the Clausen Center for International Business & Policy. The Clausen Center's mission is to promote innovative scientific research, improve teaching standards in the field of international economics and finance, and contribute to the political dialogue on these issues. The Center's work is organized into four broad areas: financial globalization, international



financial architecture, international trade and development, and international business education.

As part of the visit, participants had a tour to the University of California, Berkeley, U.S. public research university. It is considered the best public university in the world and the only public university that is among the 5 best educational institutions in the world.

Mr. Olaf Groth, Entrepreneurial Executive, presented on «The Future of Technology.» Mr. Dave Rochlin, professor and executive director of the Center for Innovation and Design Practice, spoke about «Design Thinking.» Executive Director of the Berkely Haas Entrepreneurship Program, Ms. Rhonda Shrader, shared information on the Lean





Startup methodology and entrepreneurship. There was also a session on «Digital Finance» by Mr. Donald Hanna, Managing Director of the Center for Growth Markets, who spoke about financial innovations and financial technologies, and a session on «Business Analytics» by Mr. Gauthier Vasseur, Executive Director of Fisher Center for Business Analytics.

On 26 of April, 2023, the delegation met with Mr. Rodney Fong, President & CEO, San Francisco Chamber of Commerce and Ms. Anita Huang, Chief of Staff of the Chamber. The work of Chamber of Commerce includes attract, support, and grow business through advocacy, economic development, and business development. Within the meeting, representatives of the Chamber of Commerce spoke about doing business



in San Francisco, which aroused the keen interest of the Kyrgyz side.

On the same day, members visited PayPal headquarters. PayPal HQ is the largest electronic debit payment system. At PayPal HQ, delegates got a great opportunity to learn firsthand the history of a company that serves 325 million active users. PayPal has built a global platform in 202 countries and 25 major currencies worldwide that allows sellers to receive payments in more than 100 global currencies.

On April 27, the delegation visited the Austin



Chamber of Commerce office.

Within the meeting, Roland Peña, Senior Vice President of the Austin Chamber of Commerce, spoke about the state of Texas, business development opportunities and the state's investment potential. About 99.8 percent of all firms in Texas are considered small businesses, and those businesses employ about 5 million Texans directly or indirectly. Texas, thanks to cities like Houston and Dallas and new tech centers like Austin, is among the best places in the country to launch a new company. The Texas economy is one of the largest and fastest growing economies in the United States. According to the tax business climate, Texas ranks 10th in the country. Texas offers a friendly business environment and unlimited opportunities for business people starting the business.



Within the Business Tour, the delegation attended the Consensus by Coindesk 2023 forum.

Consensus is the world's largest, longest-running and most influential gathering that brings together all sides of the cryptocurrency, blockchain and Web3 community.

Since its inception in 2015, Consensus has served as grounds for calibration, collaboration and resolution for thousands of professionals and builders from around the world forging the future of finance and the new digital economy.



Consensus 2023 is a call to action for developers, investors, founders, policymakers, brands and others to come together and find solutions to crypto's thorniest challenges and finally deliver on the technology's transformative potential.

Within the Business Tour, the delegation attended the SelectUSA Investment Summit.

The SelectUSA Investment Summit is the top event in the United States for FDI promotion, connecting investors, companies, economic development organizations (EDOs) and industry experts to seize every opportunity available to make investment deals happen through U.S. investment.

On May 2, 2023, within the business tour in the USA, Ambassador of the Kyrgyz Republic



to the United States, Baktybek Amanbaev, met with AmCham business delegation.

During the meeting with the delegation, Baktybek Amanbaev talked about doing business and opening companies in the USA. The Ambassador highlighted the high economic potential of Kyrgyz Republic, with vast natural resources in all regions, and emphasized the need to establish practical work to attract American investments, primarily in the agriculture, mining, textile, hydro-energy, and IT sectors.





The meeting discussed issues on strengthening trade and economic relations between Kyrgyzstan and the USA and attracting American investments into the country. The participants exchanged views on current issues of international cooperation and the necessity of increasing mutually beneficial relations in the trade and investment sectors.

On the same day, the AmCham delegates from Kyrgyzstan, along with delegates from Georgia and Uzbekistan, also met with Diane Farrell, Deputy Under Secretary for International Trade. In her welcome speech to the meeting participants, Diane Farrell noted that Eurasian countries are important trading partners for the USA, and the significant amount of American investments in their economies reflects the high level of relations and trust between the countries.



On May 4, 2023, a business delegation from the American Chamber of Commerce visited the Brooklyn Chamber of Commerce and met with Mr. Randy Peers, the President of the Brooklyn Chamber of Commerce. The Brooklyn Chamber of Commerce is one of the largest and most influential business advocacy organizations in New York, which has been developing and promoting policies that stimulate economic development and protect the interests of its affiliated members for over a hundred years.

During the meeting, Mr. Randy Peers talked about Brooklyn, the most populous borough



in New York City, the opportunities for business development, and the investment potential of the area. He also shared the mission, values, and work of the Chamber, as well as the events organized by the Chamber for its members, including Energy Summit, Annual Trade Show, Food and Industry Events, the Building Brooklyn Award, the Non-Profit Summit, and more.

The Brooklyn Chamber of Commerce has partnered with Empire State Development and led four trade missions before the start of the coronavirus pandemic. These trade missions were held in Israel, China, Seoul (South Korea), and Japan at the FOOD EX SHOW. In 2022, the Chamber assisted 20 companies in attending international trade shows such as the Winter and Summer Fancy Food shows, among others.



The Chamber's President also gave a tour of the office to provide the delegates with an excellent opportunity to learn firsthand about the history and corporate culture of the Chamber.

On the same day the AmCham delegation met with representatives of the American World Trade Chamber of Commerce, as well as with the Permanent Representative of the Kyrgyz Republic to the United Nations in New York Aida Kasymalieva in New York.

The American World Trade Chamber of Commerce goal is to support and promote U.S.



exports and U.S. based exporting companies. AWTCC works with American exporters and forwarders throughout the world. They are the only National Chamber in the United States accredited by the International Chamber of Commerce, which means their documents are recognized globally and can be verified online by overseas Customs authorities via the ICC Certificate of Origin verification portal. Documents they work with include electronic Certificates of Origin, Certificates of Free Sale, Certified Invoices, Manufacturer's Declarations, Agent and Distributor documentation and numerous legal documents related to international trade. They also have relationships with foreign embassies and consulates, as well as the U.S. Department of State, where they process thousands of legalized documents every year.



Within the meeting, Mr. Alex Sonifrank, Affinity and Partnerships Manager at the American World Trade Chamber of Commerce, shared about the activities of the Chamber, the visa procedure when investing in the country's economy, and CIBT services.

The business delegation had a conversation with the Permanent Representative of the Kyrgyz Republic to the United Nations in New York Aida Kasymalieva.



## The Meeting of the Advisory Board on the Protection of the Rights of Entrepreneurs and Investors at the Prosecutor General's Office of the Kyrgyz Republic was held



On April 26, 2023, the second meeting of the Advisory Board on the Protection of the Rights of Entrepreneurs and Investors at the Prosecutor General's Office of the Kyrgyz Republic was held at the General Prosecutor's Office of the Kyrgyz Republic. The meeting was attended by the Prosecutor General, Kurmankul Zulushev, the Chairperson of the Board of Directors of the American Chamber of Commerce in the Kyrgyz Republic, Nazira Beishenalieva, the Acting Business Ombudsman, Nurlan Musuraliev, the representatives of the executive branch and representatives of leading business communities.

The creation of the Advisory Council aims to build an effective mechanism for interaction between the state and the business community in protecting the rights of entrepreneurs and

investors. The Advisory Council was established last year by decision of the General Prosecutor of the Kyrgyz Republic as part of the implementation of the tasks set forth in the Presidential Decree "On the Protection of Property and Support for Entrepreneurs and Investors" of January 29, 2021, No. 3.

The Advisory Council has already done significant work to identify systemic problems that lead to violations of the rights and legitimate interests of business entities and to develop specific recommendations for their elimination.

As a result, the automated information system "Registration of Checks of Business Entities" (AIS "RPSP") and the mobile application "Business Protection" were developed. These tools provide electronic registration of business

checks, essentially serving as an effective instrument for eliminating unjustified intervention by law enforcement and tax authorities in business activities, strengthening their legal protection, and creating a favorable business and investment environment.

At the end of the meeting, an Action Plan for 2023 was approved, which includes measures to include all types of tax control in the list of registered checks by the prosecutor's office, to prevent the initiation of criminal cases on issues that should be resolved in a civil or administrative manner, and to combat smuggling.

## Banking Sector of the Kyrgyz Republic met with representatives of the US Department of Commerce and the US Department of Treasury



American Chamber of Commerce in the Kyrgyz Republic together with the US Ambassador Leslie Viguierie on 27th of April hosted representatives of the banking sector of Kyrgyzstan and representatives of the US Department of Commerce and the US Department of Treasury.

Representatives of the US Department of Commerce and the US Department of Treasury discussed opportunities and challenges in deepening the relationship between Kyrgyz and American banking sectors and offered assistance in navigating U.S. regulations to facilitate that relationship.

Both parties expressed their willingness to establish dialogue virtual, or through a visit to Washington to work on above mentioned issues.

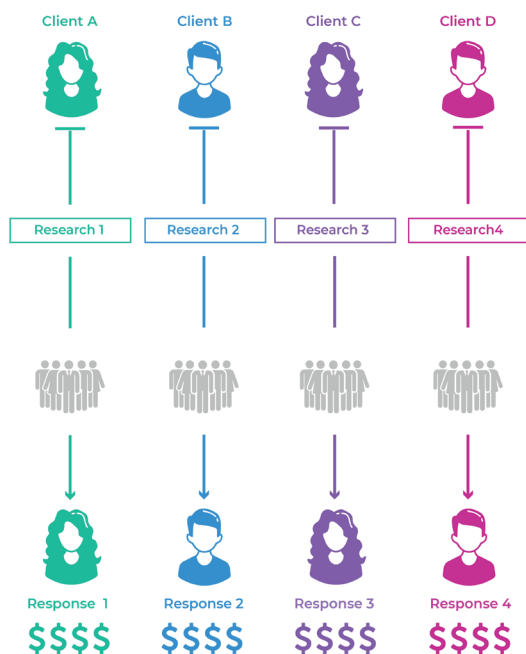
At the end of the meeting, the parties expressed their readiness for further productive cooperation.

## The M-Vector Omnibus is the possibility to receive the necessary data for making management decisions fast and at a good price!

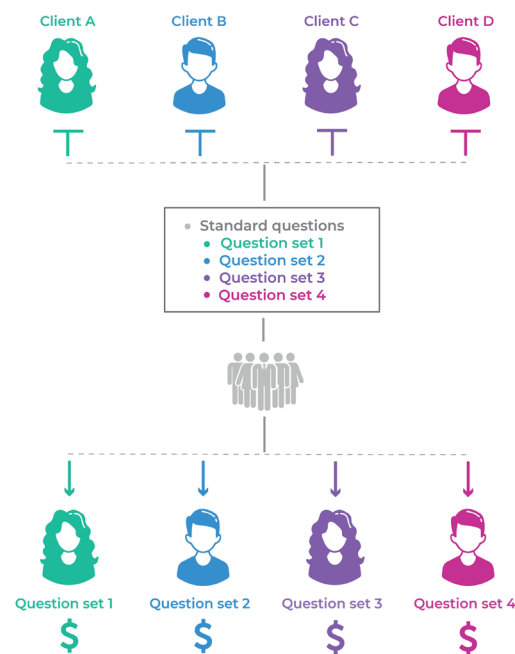
The information is published as part of an initiative for supporting the development of the AmCham Association members.

The article below introduces a range of materials related to marketing research methods and tools applicable for developing enterprises by the AmCham members as well as other representatives of the business community.

### TRADITIONAL SURVEY RESEARCH



### OMNIBUS SURVEY RESEARCH



! The cost of the research is divided among all of the partners of the Omnibus

Managers, entrepreneurs, marketing, communications, public relations (PR), and human resources (HR) departments always lack data for a better understanding of the situations and making more efficient management decisions. The demand for accurate and up-to-date data arises more frequently than there is an opportunity to conduct full-fledged separate research. To address a need such as this, participation in Omnibus research may serve as a solution.

**OMNIBUS** is a type of research with several customers (project partners). Each partner incorporates its separate sections of questions in the omnibus research questionnaire based on the subject of interest. Data collection (survey) is carried out among the general target audience, such as the population or certain product or service consumers. Due to joint data collection, each individual partner can save up.

#### The partners of Omnibus Research:

➤ Have an exclusive right of ownership of their section of questions in the questionnaire;

- Pay only for their section of questions;
- Obtain the respondents' socio-demographic data, and as a bonus, the major sources of information among the population;
- Can make right management decisions, not based on hypotheses and opinions of a close surrounding, but on accurate, reliable data.

If you've always wished to have data on a subject of your interest or lacked up-to-date information on different areas, but have a limited budget to order individual research. Then Omnibus is a reasonable and optimal solution for you.

#### What areas are covered by the Omnibus research:

- The key characteristics of the target audience;
- The level of awareness (top of mind, awareness with/ without mentioning) of the company/brand/product;
- Ratio of awareness and consumption;
- Attitudes and perceptions of the company, brand, product/service, and individual questions;
- Behavioral and consumption practices (mass products), etc.

## Research Methodology

### ► Geography\*:

- Option 1: the whole country, urban and rural population
- Option 2: Urban population of the country

\* The most demanded option among omnibus project partners is selected.

► **Target audience:** General population above 18

► **Data collection method:** phone survey (CATI)

► **Survey language:** Kyrgyz, Russian

► **Sample:** 1000 respondents (successful interviews) representing Kyrgyzstan's population

► **Margin of error:** ±3,1% with 95% significance level

► **Deadline to include questions:** May 26, 2023

► **Period of the data collection:** June 5, 2023 – June 20, 2023

► **Outputs delivery:** June 30, 2023 (presentation with the key results in MS PowerPoint and a detailed table report in MS Excel).

**Cost:** One question is 180\$ and above depending on its specificity and complexity.

### Why OMNIBUS is a benefit:

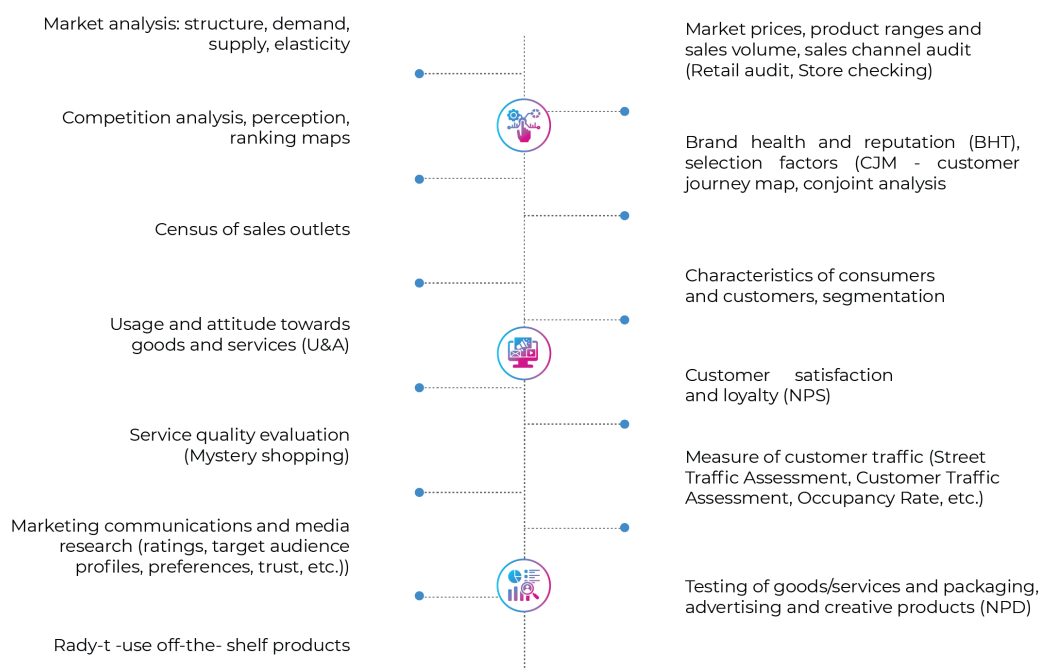
- Obtaining accurate data for management decisions (both strategic and on a specific subject/situation)
- Cost saving (coverage of a large audience with a minimal budget)
- Speed of data receipt

The project will launch if there are not less than 3 and not more than 6 partner companies.

For any inquiries on omnibus research (including the request for the template of omnibus application form), you can contact us at the following addresses:

Anna Arzhimanova  
Head of Market Research  
Mobile: +996(508) 71 72 10 (WhatsApp)  
Email: office@m-vector.com  
[www.m-vector.com](http://www.m-vector.com)

# MARKET RESEARCH



## Fintech Team LLC

“Pay24” is a significant payment system that provides round-the-clock instant payment services for goods or services to the population. The company operates under two licenses issued by the National Bank of the Kyrgyz Republic.



### Mission:

To provide uninterrupted and quality payment collection services from payers. The company aims to create long-lasting, trustworthy, and mutually beneficial relationships with clients and partners by providing fast, accessible financial services.

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## ORO Multibrand Jewelry



ORO Multibrand Jewelry is one of the first premium multibrand store chains in Kyrgyzstan, founded in July 2012. ORO Multibrand Jewelry officially represents products from well-known international jewelry companies, as well as watches from world-renowned brands and many other fashionable accessories.

ORO Multibrand Jewelry is a company that operates successfully with increasing sales volume, thanks to its high brand recognition, excellent service, impeccable staff, and excellent technical condition. They are constantly working on developing the company by expanding their store network not only in the Kyrgyzstan market but throughout Central Asia. Systematic approach to managing and planning the business allows ORO Multibrand Jewelry to soon reach an international level.

The company's mission is to bring beauty to the world by satisfying customers' needs for purchasing the company's products at the highest level of service.

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## Amanat Asia LLC



Amanat Asia LLC - specializes in providing a full range of services in the field of foreign trade, transportation management at the international level.

Customs brokers (representatives of Global Broker) carry out customs clearance of goods of various categories. To help clients – certification of products, cargo insurance, financial support of contracts of foreign economic activity.

The organization acts as a professional intermediary between government customs authorities and entrepreneurs, representing the interests of clients who order services for customs clearance and customs clearance of goods.

Development and support of the most favorable conditions for cargo delivery. In a short period of time, the company has gained reliable, proven partners and satisfied regular customers.

## CJSC “Insurance company “Kyrgyzstan”



3CJSC “Insurance Company “Kyrgyzstan” was founded on July 5, 1991. The company has over 30 years of experience in the insurance market of Kyrgyzstan. They are the oldest insurance organization in the country, with 100% private domestic capital.

The company conducts all types of insurance, including property insurance, mandatory and voluntary personal insurance, liability insurance, co-insurance, and reinsurance in any currency.

## LLC “Bureau of Accounting Services”



LLC “Bureau of Accounting Services” has been on the market since 2007. Accounting services for enterprises include control over the preparation of primary documentation, its audit and processing, timely registration of all economic transactions based on this documentation, calculation and payment of all necessary amounts and taxes to the state budget and various funds. In addition, specialists calculate the salaries of employees, provide financial planning services, provide consultations on tax and accounting, and provide management reporting.

The company’s priority areas of activity are accounting services, auditing services, and legal services. A personalized approach to each client and the experience of the employees allow finding optimal answers to complex questions and solving difficult problems in any business in the shortest possible time.

## Globalink Logistics Group LLC



Founded in 1994, Globalink Logistics is one of the leading international transportation and forwarding companies, managing transportation projects and shipments in the CIS countries and the Middle East.

With a highly qualified team of logistics professionals and experienced experts numbering 1000 people across 32 countries in the region, Globalink Logistics has a strong service network in Central Asia, the Caucasus, and the Middle East.

The company’s main goal is to improve overall quality management and maintain success through sustainable investments in expanding services and innovations. Additionally, the company aims to strengthen health, safety, and environmental security.

## Snack Foods LLC



Snack Foods LLC (“Toyboss” Brand) is a company founded in 2009, providing a wide range of ready-to-eat products to the consumer market.

One of the reasons for the popularity and rapid growth of sales is that the company’s snack products are accessible to a wide range of consumers.

Using modern production technologies, the company offers the population high-quality products that meet safety requirements.

The company’s mission is to make every effort to improve the quality of life of its consumers. Snack Foods LLC makes a significant contribution to the development of the country’s economy by creating as many jobs as possible under competitive conditions.

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## InterWorkExchange LLC



Interwork Exchange is a foreign employment agency as well as a large language school founded in 2011. The company is a pioneer in the field of recruiting. The company places local university students in summer jobs through the Ferienjob program, as well as qualified specialists, and sends them for free training to Germany.

Interwork Exchange has an official state license for employing citizens of the Kyrgyz Republic abroad, and the company collaborates with major European companies.

Interwork Exchange not only helps find dream jobs in European countries and process the necessary documents, but also supports clients and provides advice in various situations.

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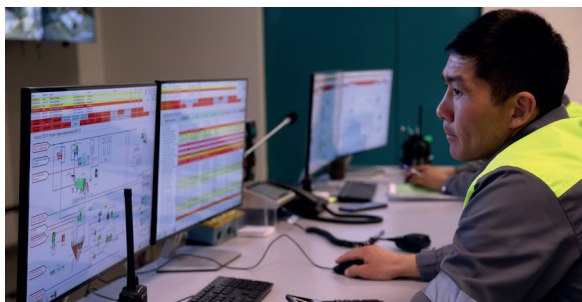
## LLC Glavtour



Aviation agency “Glavtour, Bishkek” is the first accredited agent of the International Air Transport Association in Kyrgyzstan and a direct agent of several leading global airlines. The company has been engaged in entrepreneurial activity since May 16, 1995, and from the first day of its creation, it has held a leading position among aviation agencies in the Kyrgyzstan market. This position is helped to maintain by a stable team of highly qualified specialists who have been working in the company for more than 20 years.

The company has been accredited by the International Air Transport Association since 1998, which also confirms our high level of customer service, provides customers with a guarantee of excellent quality that meets all international service standards, and guarantees full responsibility of the company to customers in accordance with the legislation of the Kyrgyz Republic and international agreements.

## “Alliance Altyn” paid 10.7 billion KGS to the budget of Kyrgyzstan



The “Alliance Altyn” company continues productive activities at the Dzherui deposit. As of April 2023, it paid 10 billion 721 million KGS to the republican and local budgets in the form of taxes. Including from the proceeds from the sale of gold – 7 billion 156 million.

“Alliance Altyn” also regularly transfers money for the maintenance and development of infrastructure. 377.2 million KGS have been already transferred to the Talas Province Development Fund, 226.3 million to the Talas District Development Fund and 150.9 million to the Bekmoldoev Village Development Fund.



Today 1,000 people work at Dzherui including contracting organizations. The mine is being developed in strict compliance with international standards and environmental norms. “Alliance Altyn” is taking a set of measures to further improve working conditions for workers and increase environmental safety.

Last year the “Alliance Altyn” exceeded the target: 4,150 kilograms of gold were produced instead of the planned 4,000 kilograms. In 2023, the company expects to smelt 4,300-4400 kilograms of precious metal.

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## Beeline was checked for cybersecurity

Beeline Kyrgyzstan has successfully passed the audit and received a certificate of compliance with the international standard ISO/IEC 27001:2013, which defines global requirements for the creation, maintenance and development of information security management systems.

The audit was conducted by the British Standards Institute (BSI), one of the most authoritative certification bodies in Europe. The procedure includes thorough testing, analysis and evaluation of information security processes. The BSI's working methods are internationally recognized, so the competence of the process is unquestionable.

The official certification is evidence of the high degree of data protection, which Beeline provides through a whole complex of technical and organizational measures. Such responsible approach to protection of information resources affects the competitive advantages of the company, guarantees reliability and confidentiality of processed data, and gives confidence in the reliability of products and services to both private subscribers and corporate clients of Beeline.

## KICB together with partners planted more than 17 500 trees



On April 4, 2023, the Green Foundation, established at the initiative of the Kyrgyz Investment and Credit Bank with the support of the International Public Foundation “Roza Otunbayeva’s Initiatives” organized the planting of trees and shrubs in 11 schools and kindergartens in Bishkek.

According to already established tradition, a large delegation of KICB Bank employees, representatives of IPF “Roza Otunbayeva’s Initiatives” and the Aga Khan Development Network planted trees and shrubs in the newly opened school №101, which is located in residential area “Ak-Bosogo”.

The representatives of the Mayor’s Office of Bishkek and the Ministry of Education and Science of the Kyrgyz Republic also took part in the planting.

*“The first tree planting under the Green Foundation project took place in 2012, and today we have planted collectively more than 17.5*



*thousand trees. KICB pays special attention to environmental projects. The aim of this event is to create a favorable microclimate in the territories of schools and preschool institutions, involve the public to respect a nature and engrain environmental values to the younger generation”* - Elena Tairova, Member of the KICB Management said.

Every year, ecologists, together with representatives of IPF “Roza Otunbayeva’s Initiatives” conduct an inspection of educational institutions and select those that need landscaping more than others. However, the following should be taken into account: local conditions, recommendations from ecologists, as well as the intention and desire of the administration to take care of the seedlings.

In addition to the main grant for planting of the territory, KICB also donated gifts to educational institutions by way of providing computer equipment and children’s literature.



CJSC “Kyrgyz Investment and Credit Bank” (KICB) initiated a campaign to plant seedlings and save the trees, creating the “Green Foundation” in 2012 to green cities and create favorable living conditions in the Kyrgyz Republic. In 2023, there was made the 12th tree planting.

This year, the planting will be carried out at the following schools: Boarding school for the deaf children, boarding school for the blind children, boarding school for the hearing-impaired children, National School-Lyceum of Innovative Technologies named after Moldokulov A., schools №21, №73, №100, №103, №48, №101, kindergarten №172.

## Welcome Google Pay with Visa cards from KICB!



### Pay with Android smartphone with one touch!

Now Visa cards issued by KICB can be used in Google Pay/Google Wallet and pay contactless for the goods and services through Android smartphone/watch!

Google Pay/Google Wallet is a convenient way to pay with Android smartphones/watches with NFC (contactless payment) support. This solution allows to pay quickly, easily and with one touch with Google Wallet wherever contactless payments are accepted without presenting the card itself.

### Payment through Google Pay with Visa cards from KICB has many advantages:

**Convenience:** You can make payments using your Android smartphone or watch, connected to Google Pay without a need to search for or take out a physical card. This is convenient, especially in cases where you do not have cash or a card with you.

**Security:** Google Pay uses data protection and encryption to keep your payments secure, and it also works only on devices that have a lock system with a PIN, Face ID, pattern, or fingerprint that will also protect your card if your phone is lost or stolen.

**Speed:** Payment through Google Pay is instantaneous, without having to wait for confirmation or processing. This is especially useful in situations where you are in line or in a hurry.

### Download application “KICB “i-bank and add KICB Visa card to Google Wallet:

- Download Google Wallet application from Google Play;
- Download/Update “i-bank” mobile application from Google Play;
- Log in to “i-bank” mobile application;

- In the card settings select “Google Pay” option;
- Then follow the instructions in “i-bank” application.

Additionally, through the “i-bank” application, it is possible to install “Main” card in Google Wallet.

In Smartphone Settings set Google Wallet as the main payment application and set KICB card as the main one in Google Wallet if you have several cards linked in Google Wallet.

Google Pay with cards from KICB is a convenient payment tool in everyday life, which provides a high level of security when making payments.

**24/7 contact center of KICB:**  
0312/0553/0774/0704 62 01 01

You can find more details on the [website](#).

## Bank of Asia in TIME Magazine



An article about the initiative of Nazira Beishenalieva, Chairman of the Board of Directors of CJSC Bank of Asia, aimed at supporting and developing women's entrepreneurship in the bank through the issuance of gender bonds at the end of 2022, was published in TIME magazine. The magazine also recognized women leaders who are fighting for equality in various fields, including actresses, ministers, and athletes.

We sincerely congratulate Nazira Beishenalieva and CJSC Bank of Asia on this achievement and wish them continued success and prosperity.

## The CEO and Talent Manager of Kanda CA have been nominated for the Central Asian Tech Awards 2023



The Central Asian Tech Awards 2023 ceremony, held on March 24th, recognized the best companies and individuals in the IT industry in 7 categories.

Among the nominees from Kanda CA were CEO Artem Belyaev in the «IT Teacher of the Year» category, and Talent Manager Aigul Abdrakhmanova, nominated for the title of «Woman of the Year in IT».

Artem Belyaev, in addition to his position as CEO of Kanda CA, is also the Regional Contest Director of ICPC NERC Kyrgyzstan and actively contributes to the development of the IT community in Kyrgyzstan, including support and preparation of teams for participation in world-class programming competitions (ICPC). Students from the country's largest universities have participated twice in the world finals of the competition.

He is also a co-author of the textbooks «Informatics» for grades 5-9.



In 2022, the Ministry of Education and Science of the Kyrgyz Republic awarded Artem the title of «Excellence in Education» for his achievements in education, scientific and pedagogical activities, cultural and educational work, and youth education.

Aigul Abdrakhmanova is an ambassador for Women Tech Makers and actively promotes the role of women in IT.

She also contributes significantly to optimizing and improving the internship program at Kanda CA, collaborates with IT education organizations and universities, speaks to students about the necessary skills for successful interviews and employment, and helps young professionals start their careers in IT.

We are proud of the successes and achievements of our employees who were nominated at the Central Asian Tech Awards 2023 ceremony.

## Doscredobank opened an eco-friendly office in GUM “Chinar”



In March, an opening ceremony of a new sales outlet of Doscredobank in the very heart of Bishkek, in GUM “Chinar”, took place (entrance from Shopokov Street).

Environmentally friendly materials and technologies were used in renovations and arrangement of the department. The facade of the department is made of felt, which is one of the most environmentally friendly materials in the world.

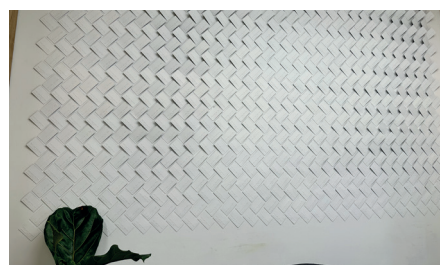
The interior design of one of the walls is made in the upcycling style using plastic cards that were recycled and reused. The bank also installed solar panels on the roof of the shopping center, which allows to obtain clean and ecologically-safe energy.



The bank received the certificate of compliance “Best Waste Management Practice” from the WasteNet.KG business platform.

*Doscredobank takes environmental sustainability seriously and makes a significant contribution to the development of the green economy of the Kyrgyz Republic. I would like to thank for the successful cooperation and to present the certificate of compliance”, - said WasteNet coordinator Natalia Baidatkova.*

Doscredobank has been actively developing “DCB Green” direction, within which unique and eco-products are created.



## Doscredobank employees planted more than 3000 seedlings



The annual tree planting within the DCB Green project was held in April, this year the event was timed to coincide with the “Jashyl Muras” national campaign, which is aimed at increasing the woodland area.

More than 100 employees of Doscredobank took part in the event, as well as representatives of the Ministry of Agriculture of the Kyrgyz Republic, the Forest Service and Frunze forestry. More than 3,000 pistachio



and almond tree seedlings with a closed root system were planted in the territory of Frunze forestry on an area of 5 hectares.

The planting was carried out under the close observation of the Forest Service and Frunze Forestry:

*“An environmental campaign for planting trees was held on the site of Boz Boltok of Frunze Forestry, timed to the national*



*campaign “Jashyl Muras”. Despite the bad weather, employees of Doscredobank participated in the event. I would like to express my gratitude for the support and useful initiative. We believe that each of us can contribute to the environmental protection and conservation of Kyrgyzstan for future generations”, - shared Ishenbek Dzhumakalievich, Director of Frunze Forestry.*

## A financial organization from the Kyrgyz Republic joined the Global Alliance of Banking Values



CJSC Kompanion Bank is the first in the Kyrgyz Republic to join the Global Alliance for Banking on Values (GABV). This decision was announced at the Alliance's annual meeting on April 18 in New York.

GABV is an independent network of banks and banking cooperatives based on a common mission of using financial resources to ensure sustainable economic, social, and environmental development. It was founded in 2009 by ten pioneer banks that believed in the need for a fairer financial system. Today, it is a growing membership organization with presence in 45+ countries across Africa, Latin America, Asia Pacific, North America and Europe, unites 70+ financial institutions worldwide, serving nearly 60 million customers and owning up to \$200+ billion in combined assets. One of GABV's core principles is to use financial resources to support businesses that benefit society and the environment. The banks in this group are committed to changing the financial system by focusing on financing real businesses and customers striving to achieve sustainable development goals.

*"Joining the GABV allows Kompanion Bank to collaborate with other banks-participants of this Alliance and use this group's experience and knowledge to develop further our operations in Kyrgyzstan. It also allows the Bank to strengthen its commitment to sustainable development and continue to work on creating a more responsible financial system,"* commented Margarita Cherikbaeva, CEO of Kompanion Bank.

Kompanion Bank is already known for its social responsibility and sustainability activities, including its work in financing projects related to supporting the country's ecological environment and agribusiness development, such as:

- "Fruit gardens for remote educational institutions across the country"
- "Eco-Garden"
- "Livestock care and pasture management"
- "Ecology and Gardens"
- "Gardens and Plastic"



Joining the GABV was another step toward ensuring that the Bank's financial resources are used to benefit society and the environment.

*"Kompanion Bank's entry into GABV is part of a general trend in the banking industry where banks are seeking to use their resources to achieve broader goals than merely making a financial profit. More banks have started to actively integrate the principles of sustainable development into their activities, which allows them to demonstrate their social responsibility,"* added Margarita Cherikbaeva.

Among shareholders of the bank are the funds managed by Triodos Investment Management (The Netherlands), which is the daughter company of the Triodos Bank, one of the founders of GABV and active promoter of sustainable banking values among its partners.

*"We are extremely delighted that Kompanion bank was accepted by the Alliance and consider this an important milestone for developing sustainable banking in the Central Asian region. It is an international recognition of Kompanion's achievements as a bank that serves underserved population and its strong affinity with local (rural) communities, which is in the DNA of the bank. We are convinced this would be a mutually beneficial partnership: Kompanion can share within GABV its know how on promoting eco-agribusiness in local communities and other initiatives to provide financial and non-financial services in rural areas, while it will get access to valuable experience of alliance member banks in sustainable banking,"* comments Rosanna Sarkeyeva, Regional Manager for Eastern Europe, Caucasus and Central Asia, Triodos Investment Management/ Board of Directors member at Kompanion bank.

Triodos IM is a globally active impact investor with 750+ investments in over 50 countries with EUR 6.4 billion in assets under management (as per end of 2021). It is a wholly owned subsidiary of Triodos Bank NV, which was founded in 1980 and is a leading expert in sustainable banking and is one of the founders of the GABV network.

## Borusan Cat Kyrgyzstan is the first Caterpillar® dealer to reach 100% as part of the Sales Career Development Plan -A in Europe, Africa and the Middle East!



Borusan Group founded in 1944 is now one of the 10 leading companies in Turkey.

The group of companies has its offices and representatives in 6 countries around the world. These are Turkey, Kazakhstan, Kyrgyzstan, Azerbaijan, Georgia and Russia.

Borusan Cat Kyrgyzstan is the official dealer of Caterpillar in Kyrgyzstan.

The company is part of the Borusan Holding (Turkey) and supplies mining equipment, road-building machinery and Cat® generators, original oils and spare parts to Kyrgyzstan. Besides Borusan Cat Kyrgyzstan offers certified used special equipment and different services

Also Borusan Cat Kyrgyzstan is the first in the group of dealers in EBWA region, which has received the award “**Excellence in Sales Development**”.

We achieved global sales training and development standards and requirements by successfully completing the Sales Career Development Process accreditation with 100% achievement across all industries.

The Sales Career Development Process (SCDP-A) accreditation offered by GDL (Global Dealer Learning) demonstrates that dealers are fully applying Caterpillar best practice standards.

These standards cover four key areas:

- Process and structure
- Planning and sourcing
- Sales training opportunities
- Productivity and sustainability

This recognition, along with previous successful TCDP-A (Technician Career Development Plan-A) accreditations, shows our commitment to continuous improvement and excellence. We are growing and evolving with our community and our country.

## Opening of Cat® branch and spare parts warehouse in the city of Osh, Kyrgyzstan



Our activities are multifaceted and include global advances in sales of special and other modern equipment. All activities are interconnected, if there is a stable customer in the face of Kumtor, it does not mean that we should not look for suppliers have plans. No doubt, equipment is improving and it is one of the hardest activities to find the right supplier for your company. The customer and the supplier are the main figures, how to find them, identify and determine the points of contact. With the development

of processing agricultural products, small businesses, not only in Issyk-Kul region, but in the country as a whole, there is an urgent need to purchase a variety of equipment. The prospects for the campaign are large-scale and depends entirely on the cohesion of Borusan team.

Our new Borusan Cat Kyrgyzstan branch and warehouse in Osh city was officially opened on 30 June 2022.

Interaction of large enterprises in such a way is an indicator of long-term development plan both between companies themselves and their employees - it is a big step and qualitative growth in business organization policy of the region and the country as a whole.

## The company Herbalife held an eco-clean-up day on the Tashtar-Ata mountain



On April 22, Herbalife, together with the Eco Demi non-governmental foundation, celebrated International Earth Day by holding an eco-clean-up on the Tashtar-Ata mountain near Bishkek. More than 70 Independent Partners and employees of Herbalife, bloggers and eco-activists collected more than 2,000 kg of plastic, glass and other waste, which was sent to recycling.



The Eco-Day program started with an energetic warm-up by Herbalife fitness expert Sergey Aslapovsky, and continued with a master class on separate waste collection from Farida Chukubaeva, Herbalife nutrition expert. She told the audience what daily practices may help to make everyday life more environmentally friendly.



Herbalife supports local social eco-initiatives all around the world. In the last two years only, Herbalife employees have recycled more than 766,000 kg of packaging and other waste materials and reduced the turnover of packaging materials by 227,000 kg, including plastic, paper, and other consumables.

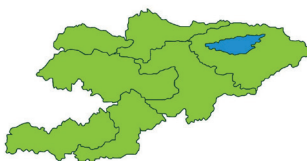
## Forester expands its distribution portfolio



**FORESTER EXPANDS  
ITS DISTRIBUTION PORTFOLIO**

Forester Distribution Company continues to actively increase its distribution portfolio and share of presence in the Kyrgyz market.

“To date, our portfolio includes more than 250 brands, more than 3,700 product names. Recently, the portfolio has been enriched by such a large and well-known brand as Nestle, the world’s largest food manufacturer.



**ГЕОГРАФИЯ ОХВАТА:  
100% ПОКРЫТИЯ ТЕРРИТОРИИ  
РЕСПУБЛИКИ**

There are also several brands from different categories, thanks to which we can provide Kyrgyzstanis with a wide range of high-quality goods, both local and foreign production,” said Vladimir Papyrin, Commercial Director of the company.

One of the largest distributors in the Kyrgyz market, Forester company operates in such



**КАЖДЫЙ ВТОРОЙ КЫРГЫЗСТАНЕЦ  
ПОТРЕБИТЕЛЬ ПРОДУКЦИИ  
FORESTER**

segments as household chemicals, baby food, groceries, gastronomy, wine and vodka products and presents a rich range of products.

The geography of distribution covers the whole of Kyrgyzstan, and the number of outlets reaches more than 15 thousand.

## Global opportunities for the students at AUCA



AUCA is the first university in Central Asia to teach under the American education system in the liberal arts. The programs of study are accredited in the United States in a partnership agreement with Bard College. AUCA graduates receive two diplomas: a Kyrgyz state diploma and a diploma certified in the United States. For many years, the American University in Central Asia has been recognized as the best university in Kyrgyzstan and is among the region's top ten universities.

Education at the university is conducted mainly in English and uses the American system of credit hours. The teaching staff comprises over 200 highly qualified English-speaking professors and teachers

with master and doctoral degrees worldwide. The academic training program is conducted in 15 undergraduate and 10 graduate specialties.

In addition, AUCA has mutually beneficial partnerships with more than 60 international universities worldwide, and you will be able to fulfill your dream – to study at a foreign university. The University offers over 50 exchange programs in more than 24 countries around the world: from New York to Berlin, from Seoul to St. Petersburg. This is an excellent opportunity for AUCA students to explore and discover the world.

## The students of the Technical school of Innovation of AUCA presented their startup projects to business representatives of Kyrgyzstan



The presentation of startups took place on April 14th at the Hyatt hotel. Twelve projects were presented to the business community, which the students worked on throughout the last academic year. The projects were created in teams - students from different TSI departments worked on each project simultaneously, including IT specialists, managers, financiers, designers, and ecologists. The list of startups included both social and commercial projects which address current problems of society and business, including specific companies.

*“These young people are already ready to implement their projects not only in the Kyrgyzstan market but also in other countries in the*

*future. That is why I am very proud that we are working with such talented and creative students,”* commented Jamal Joldoshalieva, HR Director of the AeroStan airline.

Social projects received a great response: team named EverAbility developed a marketplace for rehabilitation services for parents of children with autism spectrum disorder. The platform will help raise awareness about the available services related to the delayed development of children in Kyrgyzstan.

## Europe Day Festival



On April 15th BIS organised the first Europe Day Festival since 2017.

The BIS community gathered together to celebrate the cultural heritage of Europe. Parents, students and other guests were delighted with the performances, which included dances, music and songs. Interactive games, displays, stands and delicious food provided an opportunity for everyone to participate and learn about the cultural aspects of different European countries. Despite the rain showers, the festival was a resounding success.

## Vacancy Lawyer



The company LLC “ UNIS-Kurulush Bishkek, Isanova Street, 1 requires a lawyer.

Required work experience: more than 6 years  
Full-time

### Requirements:

➤ higher legal education.

### To successfully perform their duties, a lawyer must know:

- civil legislation of the Kyrgyz Republic;
- civil procedural and arbitration procedural law of the Kyrgyz Republic;
- administrative and administrative procedural law.

### Responsibilities:

- Draw up and verify documents (conclusions, claims, letters, certificates, memoranda, regulations, instructions, orders, powers of attorney and other documents);
- To coordinate contracts, agreements and other contractual documents;
- Represent in courts and participate in administrative cases;
- To advise employees of the organization on legal issues related to the main areas of its activities;
- Participate in negotiations and meetings;
- To carry out the orders of the management within the framework of the specified functional responsibilities.

### Working conditions:

- employment according to the Labor Code of the Kyrgyz Republic;
- from 8:00 to 17:00, Sat., Sun.- weekends;
- office in the city center.

**Emailaddress** [hr@001.kg](mailto:hr@001.kg)

0708428266 Nargiza Mironova HR Manager  
Salary is negotiated during the interview.

## Vacancy Occupational health and safety engineer



Bishkek, Isanova Street, 1 LLC “Gidroenergya” construction and operation of small hydroelectric power plants (hydroelectric power plants)

Required work experience: more than 6 years  
Full-time.

Our company is looking for an energy security engineer!

### Responsibilities:

- Supervision, control of personnel in terms of compliance with the rules of PB, TB and OT;
- Rounds, inspections of workplaces, territories and equipment in structural divisions for compliance with their rules of PB, TB;
- BMaintaining all logs regarding OT and TB;
- Supervision of the provision and availability of inventory, overalls, fire extinguishing equipment, alarm systems, automatic fire extinguishing systems, checking their operability, according to schedules;
- Work with personnel: briefings, knowledge testing, training, training, issuance of written orders and orders, oral, where possible, orders for the safe production of work;
- Organization of medical examinations. Accounting and investigation of industrial accidents;
- Carrying out preventive measures that contribute to the prevention of accidents and the occurrence of fires, fires in the workplace Interaction with state supervision and control bodies.

### Requirements:

- higher specialized energy/technical education (power engineer, electrical engineer);
- safety group at least IV;
- confident PC ownership;
- readiness for responsibility and multitasking.

### Conditions:

- employment according to the Labor Code of the Kyrgyz Republic;
- from 8:00 to 17:00, Sat., Sun.- weekends;
- office in the city center.

### Key skills:

- PC User;
- Organizational skills;
- Personnel management;
- Ability to work in a team.

**Emailaddress** [hr@001.kg](mailto:hr@001.kg)

0708428266 Nargiza Mironova HR Manager  
Salary is negotiated during the interview.

## Vacancy Engineer of the production and technical department in a construction company



LLC " UNIS-Kurulush Bishkek, Isanova Street, 1

Required work experience: 3-6 years  
Full-time

### Responsibilities:

- Carries out technical supervision over the execution of construction and installation works;
- Checks the compliance of the volumes of construction and installation works, as well as structures with the approved design and estimate documentation, working drawings, building regulations, rules, standards, specifications, labor protection standards;
- Participates in the review and approval of changes in design decisions arising during construction, promptly solves issues of replacement, if necessary, of materials, products, structures (without reducing the quality of construction objects);
- Studies the reasons causing delays and deterioration of the quality of construction and installation works, take part in their elimination;
- Carries out technical acceptance of completed construction and installation works and facilities, draws up the necessary technical documentation. Participates in the work of commissions for the acceptance of construction projects and their commissioning;
- Keeps records of completed construction and installation works and prepares the necessary data for reporting on the implementation

of construction plans;

- To check the estimated documentation for the construction of facilities, cost calculation, accounting of completed works;
- Draws up estimated documentation for additional work;
- Checks the estimated documentation received from the customer and prepares conclusions on its quality;
- Coordinates with the project organization and the customer estimates, cost calculations of materials and additional costs, statements of work performed, specifications, acts of work performed, percentages;
- Maintains the established reporting;
- Performs certain official assignments of his immediate superior.

### Requirements:

- Ability to make estimates correctly
- technical education (PGS, etc.)
- reading projects
- advanced knowledge of AutoCAD, Excel

### Conditions:

- employment according to the Labor Code of the Kyrgyz Republic;
- office in the city center.

**Email address** [hr@001.kg](mailto:hr@001.kg)

0708428266 Nargiza Mironova HR Manager

Salary is negotiated during the interview.

# MEMBERS OF THE AMERICAN CHAMBER OF COMMERCE IN THE KYRGYZ REPUBLIC



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